

## Stakeholder Engagement and Decision Log

December 2024

	RIIO-3 Outcome	Policy Area	Type of Engagement Undertaken	Stakeholder Groups	Summary Feedback	Impact on Business Plan (BP)
2	High quality of service from regulated firms	Customer Service	See row 47	See row 49	role of SGN's and is a mid-ranking priority.  Whilst Customer Service received some support for investment, customers and stakeholders believed it's the lowest priority for more	Both networks will be in the top 3 for: 1) customer service by the end of GD3; 2) fewest complaints per customer throughout GD3. See Ch.4 of BP.  We will maintain levels for customer service from GD2 to GD3 and this is reflected within BP. We are committed to be top 3 for customer service whilst managing impact on bill. See Ch.4 of BP.
3					Minimising roadworks through more joined up work with councils and other utilities is seen as an important and sensible initiative. Although not a top priority for most customers and stakeholders versus other bigger,	We will maintain award winning collaborative street works ODI in GD3 with ambition to do more. We will also continue to innovate around street works and reduce impact on customers through lane rental innovation funds available. See Ch.6 & 8 of BP & Innovation Strategy (SGN-GD3-SD-05).
4					Keeping pace with new technology in customer services is seen as 'nice to have' but not essential as current customer service levels are seen as good. Some customers raised concerns around new technology	BAU innovation to support the rollout of new technology that will provide enhanced levels of Customer Service. NIA will be used to support vulnerable customers and ensure that no customer is left behind or excluded from benefits of new technologies. See Ch.4 & 6 of BP & Innovation Strategy (SGN-GD3-SD-05).
5					Ensuring customers can access real time information is a lower priority than other initiatives.	Although this is not a priority for customers, we are embracing open data where appropriate, particularly around whole system planning and engagement with the RESP. See Ch.4, 5, 6 & 7 of BP, IT & Telecoms Strategy (SGN-GD3-SD-07), Cyber Resilience Strategy and Digitalisation strategy and action plan.
6	High quality of service from regulated firms	Vulnerability	See row 47	See row 49. Research quotas set to ensure 50% fuel poverty of overall	we support those in need. Fuel Poor customer sub-groups placed greater importance on this than other domestic customers. It was rated in the top two priorities for more investment by customers and stakeholders, who believe investment needs to increase to match the growing number of first-time fuel poor customers.	We are committed to more than double our GD2 target of 250,000 vulnerable customers and help at least 650,000 in GD3. We have included circa £20m+ within BAU with circa £40m remaining in VCMA. We want the funding to reflect level need, not based on per capita. Funding to be on a like for like basis from GD2 to GD3, with key activities split into BAU funding and VCMA UIOLI funding. We have proposed that the repurposed FPNES allowance is retained within GD3 overall VCMA request. See Ch.4 of BP and Vulnerability Strategy (SGN-GD3-SD-10).
7				domestic customers. Stakeholder	The majority of customers and stakeholders believe SGN's plans are	We will support the most vulnerable customers through maximising the SROI for every £1 invested through the VCMA programme, while always prioritising the needs of vulnerable customers. See Ch.4 of BP & Vulnerability Strategy (SGN-GD3-SD-10).
8				central & local government, & consumer	Support from stakeholders for provision of first-time heating systems by SGN. A minority questioned if it is aligned with net zero, although others recognised other low carbon options are not always affordable or efficient.	FPNES has been removed in GD2 period, the funds were repurposed and included within the overall VCMA. We have proposed that the repurposed FPNES allowance is retained within the GD3 overall VCMA request. See Ch.4 of BP & Vulnerability Strategy (SGN-GD3-SD-10).
9				welfare advocacy groups.	replace gas boilers and appliances. Customers also believe SGN should be telling all their customers of the importance of maintaining their gas boiler.	We are committed to training all front-line employees to assist them in identifying and supporting vulnerable customers. We are maintaining levels of funding to support our customers that need it most, this includes committing to use a portion of VCMA allowance to maintain/repair/replace gas boilers and appliances through
10					Strong support from stakeholders for onsite community support during supply interruptions.	our project partners. See Ch.4 of BP and Vulnerability Strategy (SGN-GD3-SD-10).  We are continuing to improve our onsite support through our Safe and Warm team and enhanced welfare initiatives during interruptions. See Ch.4 of BP and Vulnerability Strategy (SGN-GD3-SD-10).
11						We will continue to collaborate with other GDNs in this area through GD3 which aligns fully to our outcomes and commitments made within the BP, particularly

				sceptical if it's realistic and affordable. They believed this is important for all customers, not just those in vulnerable situations, and customers are undecided on how the costs for a clean energy transition should be split between current gas customers, future customers, taxpayers and polluters.	across our whole system approach to energy transition. We've committed to work with stakeholders and Regional Energy Strategic Plans (RESPs) to develop credible plans to net zero. Funding is included to improve our understanding of consumer needs to support the transition, including assessing the needs of different users, regional factors, and societal and consumer vulnerability impacts. Ch.4 & 6 of BP & Innovation Strategy (SGN-GD3-SD-05).
12				Customers and stakeholders want SGN to identify vulnerable customers early to support them, recognising the importance of early identification to provide support.	We are committed to training all front-line employees to assist them in identifying and supporting vulnerable customers. See Ch.4 of BP and Vulnerability Strategy (SGN-GD3-SD-10).
13				Strengthening SGN's vulnerability partnerships is supported by customers & stakeholders, recognising it's sensible to work with partners who are better able to deliver some areas of support. They feel a 50/50 split of funding between direct SGN support vs through partners is about right. Some customers question whether SGN being a 'middleman' redistributing funding to partners is the most efficient way to support vulnerable customers.	We will continue to work with partners via our established community network and provide evidence to maintain GD2 levels of funding within GD3. In our commitment to support the most vulnerable customers through community hubs and welfare initiatives, we will maximise the SROI for every £1 invested through the VCMA programme, while always prioritising the needs of vulnerable customers. See Ch.4 of BP & Vulnerability Strategy (SGN-GD3-SD-10).
14	fit for a low cost transition to net zero	A whole systems approach adopted to meet the challenges of net zero	Stakeholder engagement included key supply chain	The majority of customers and stakeholders believe developing low carbon energy solutions is important, although it's considered lower	We have allocated funding of £10.38m to network transition innovation — development of a whole energy system and a viable, resilient transition pathway that supports effective repurposing of assets and addresses any remaining gaps in the evidence base that supports the energy system transition. We've included funding to improve our understanding of consumer needs to support the transition. This will include assessing the needs of different users, regional variations, and societal and consumer vulnerability impacts. In GD3 we will invest in highly skilled, motivated people from all walks of life, supported by a robust, efficient supply chain. Committed to 50 apprenticeships per year as well as continually strive to reflect the communities that we work in through GD3. See Ch.6 & 7 of BP.
15	<u>;</u>		government, energy partners, & environment -tal experts & advocacy groups	and utilising the differing strengths and opportunities of different areas.  Customers want a fair and affordable clean energy transition for everyone, and not a 'postcode lottery' to determine their low carbon	We will contribute to the development of the RESPs and local area energy plans in Scotland and the South of England. We will establish processes that allow us to safely & reliably blend more green gas into our network. We will implement a framework to assess alternatives to natural gas when refurbishing or replacing supplies to high rise multi-occupancy buildings. Plan to improve our understanding of consumer needs to support the transition, including the needs of different users, regional variations and societal & consumer vulnerability impacts. See Ch.6 of BP & Innovation Strategy (SGN-GD3-SD-05).
	fit for a low carbon transition to net zero	Biomethane SIUs	Stakeholder engagement included	Overall, there is positivity towards biomethane as a proven technology which can be implemented immediately with no risk of investments being wasted. Concerns are that biomethane is a short-term solution until more sustainable low carbon energy solutions are widely available, and there's a finite supply.	and reduce connection times for producers to provide the capacity to transport it to
17		Hydrogen blending	Stakeholder engagement included	see immediate action to reduce carbon emissions. It's seen as a stepping stone to 100% hydrogen, introducing people to hydrogen in their homes.	We commit to continue to advance hydrogen blending to consolidate and address any remaining gaps – preproduction trials and pilot projects in GD3 (LTS Futures). Activity will evolve the framework to support blending, which includes safety aspects. Edinburgh pipeline project is an opportunity to work with customers and stakeholders on the introduction of blended hydrogen into the network. Proposal to carry out a 'real life' transition of multi-occupancy buildings (MOBs) in GD3 to showcase how different energy systems, including hydrogen, can integrate. This will be stakeholder and customer-led with significant focus on customer and

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				local government,		community engagement, including vulnerable customers. See Ch.6 of BP & Innovation Strategy (SGN-GD3-SD-05).
18				energy	100% hydrogen is believed to have greater potential for Industrial &	We will establish processes that allow us to safely and reliably blend more green
				partners, &	Commercial use than Domestic. Whilst not #1 priority for investment due	gas into our network. We will implement a framework to assess alternatives to
				environment	to uncertainty around its true potential, customers & stakeholders are	natural gas when refurbishing or replacing supplies to high rise multi-occupancy
				-tal experts	supportive of continuing development and trials to understand concerns	buildings. See Ch.6 of BP & Innovation Strategy (SGN-GD3-SD-05).
					around safety, viability, cost and to inform government policy.	
19	Infrastructure	Improving	See row 47		The majority of customers and stakeholders believe our environmental	We will deliver several focused initiatives throughout GD3 to reduce methane
		environment			performance is important with over a 1/3 rating it 'very important'.	lleakage and manage/control the pressure within our network through a mixture of
	carbon				However, customers & stakeholders ranked this in the bottom two of the	BAU activities, the Net Zero re-openers and UIOLI mechanisms. We are committed
	transition to					to delivering mains replacement targets, as well as advanced methane detection
	net zero					
					more investment, generally ranked third, focusing on reducing gas leaks.	Environmental Report that tracks our progress across key industry KPIs. See Ch.6
				al		of BP & Innovation Strategy (SGN-GD3-SD-05) & EAP (SGN-GD3-SD-01).
20					Customers and stakeholders believe SGN's environmental plans are	We will reduce our operational carbon footprint by 46% compared to our 2019
					going in the right direction, with methane leakage reduction the priority.	baseline with a focus on reducing methane emissions, through leakage reduction,
					Customers believe the plans have the right level of ambition, whereas	advanced methane detection, and pressure management. See Ch.6 of BP &
				given more	stakeholders believe SGN should be more ambitious.	Innovation Strategy (SGN-GD3-SD-05) & EAP (SGN-GD3-SD-01).
21				weight as	Methane leakage reduction is considered vital and by far the most	New technology to reduce methane leakage through adopting Digital Platform
				they're the	important focus by both customers and stakeholders - as these account	Leakage Analytics (DPLA), Intelligent Gas Grid (IGG) and advanced methane
					for 95% of SGN's carbon footprint and would deliver a tangible impact.	detection (AMD). Pressure control and management technology to be rolled out
				the bill.		further to build on the work done through PCD in GD2. Technology being
					technology to detect leaks and reduce gas pressures are welcomed,	implemented has be robustly trialled and approved in accordance with strict policy
						and procedures. See Ch.6 of BP, Innovation Strategy (SGN-GD3-SD-05) & EAP
					Some concerns raised around ensuring any new technology is proven	(SGN-GD3-SD-01). We will meet or exceed the Enhanced Cyber Assessment
					first, eliminating any potential new cyber security risks, and ensuring	Framework. See Ch.6 of BP, Innovation Strategy (SGN-GD3-SD-05), IT (SGN-
					SGN has sufficient skilled resources to implement.	GD3-SD-07) & EAP (SGN-GD3-SD-01).
22					Reducing SGN's environmental business impact is felt to be low impact	A move to Ultra Low Emission and electric vehicles will be progressed where
					in comparison to other initiatives - considered good practice and	efficient and practical to do so - there has been real challenges in GD2 with the
					therefore BAU rather than a priority for investment. Differing views on	supply chain. We will continue to progress biodiversity improvements following
					electric vehicles, on balance customers and stakeholders are in favour of	GD2 surveys – aiming to create 10% Biodiversity Net Gain (BNG). See Ch.6 of BP
					a move to electric as part of an on-going replacement plan for SGN	& EAP (SGN-GD3-SD-01).
					vehicles. Other initiatives to reduce SGN's environmental business	
					impact are considered a lower priority by customers.	
23		Keeping the	See row 47			Our BP has been developed with safety and resilience at the core of investment
	resilient	gas flowing		Stakeholder	customer and stakeholder groups. Customers and stakeholders perceive	decisions. We will maintain our network so there is no deterioration in its
	supplies	safely		engagement	safety as a hygiene factor with a strong expectation for SGN to maintain	performance or reliability. We will continue to look after the health and safety of our
				included key	high standards.	employees by targeting a maximum working day of 12 hours by the end of GD3.
				supply chain		See Ch.5 of BP & Network and Asset management Strategy (SGN-GD3-SD-06).
24	]			partners,	Keeping the gas flowing is also a high priority in terms of importance	Our BP has been developed with safety and resilience at the core of investment
						decisions. We are committed to ensuring the network will be as good at the end of
					as core to SGN's role.	GD3 as it was at the start whilst mitigating the impact on bills. We will introduce a
				central &		measure for climate resilience and establish a standard baseline from which we will
				local		monitor our progress. See Ch. 4 & 5 of BP, Network and Asset management
				government,		Strategy (SGN-GD3-SD-06) & Climate Resilience Strategy (SGN-GD3-SD-02).
25	1			& energy	On appetite for more investment, customers and stakeholders believe	We are committed to ensuring the network will be as good at the end of GD3 as it
-0					current safety levels are good and therefore the majority feel maintaining	was at the start whilst mitigating the impact on bills. See Ch. 4 & 5 of BP & Network
						and Asset management Strategy (SGN-GD3-SD-06) & Climate Resilience Strategy
					least maintain investment to ensure safety levels don't fall, and if more	(SGN-GD3-SD-02).
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26					investment is required then this should be a top priority. Some Network stakeholders are aware of an increasing number of safety incidents and therefore believe more investment is necessary.  Keeping the gas flowing is considered a lower priority for more investment by both customers & stakeholders. They believe SGN are currently doing a good job, based on their own experience & the absence of bad press. Therefore, they don't see a need for more investment. They're supportive of continuing the on-going programme of pipe replacement at current levels. National stakeholders raise concerns about future network resilience, driven by the uncertainty around the future role of gas, geopolitical changes and more extreme weather.  Customers and stakeholders supported the recruitment and training of engineers to ensure a safe network, with some utility and environmental stakeholders experiencing issues with recruiting a skilled workforce.  Customers support using the latest technology to install and repair gas pipes more quickly, recognising its multiple benefits for safety, reliability, carbon emissions, costs and roadworks disruption.	Mandatory mains replacement programme driven by HSE enforcement policy.  Mandatory safety driven programme by driven by The Pipeline Safety Regulations (1996). Precautionary programme driven by the need to reduce the safety risk posed by cohort of assets not included within the mandatory programme. See Ch. 5 of BP & Network and Asset management Strategy (SGN-GD3-SD-06). We will replace 328km of mains and 10,500 steel services not included in HSE-enforced mains replacement programme but where we consider asset deterioration will lead to an increased risk of failure.  We will recruit and train more than 50 apprentices each year. Change to legislation / policy around working time directive of 12 hours maximum. See Ch.7 of BP & Workforce and Supply Chain resilience Strategy (SGN-GD3-SD-03).  We will adopt new technology to reduce methane leakage such as DPLA & advanced methane detection (commenced trials in GD2) to be rolled out across the network. See Ch.6 of BP & EAP (SGN-GD3-SD-01).
	resilient supplies	Cyber, physical and climate resilience	See row 47	See row 49	Support from most customers and stakeholders for improving the climate resilience of SGN's assets, although considered lower impact and less urgent than reducing methane leaks. Makes sense to prioritise sites at greatest risk of flooding.	We are committed to introduce a measure for climate resilience and establish a standard baseline from which will improve over the course of GD3. We will invest to tackle climate related factors, this includes surveys to identify pipes at risk of washout risk so we can mitigate as well as intervene at an early stage to ensure resilience. We'll also work to improve some property asset resilience. See Ch.5 of BP, Network and Asset management Strategy (SGN-GD3-SD-06) & Climate Resilience Strategy (SGN-GD3-SD-02).
	System Efficiency and long-term value for money	Affordable bills	See row 47	We upweighted the views of fuel poor customers (given they are most impacted).	All customers, especially the fuel poor, see keeping costs down as a top priority for SGN, exacerbated by the cost-of-living crisis.	We will target support for those in most financial need to help them manage the challenge of rising bills, working with our network of extensive partners including debt advice and income maximisation experts. We have responded to the affordability challenge by looking to deliver our capital projects more efficiently and ensuring that our larger front-line workforce (needed to ensure the safety and wellbeing of our employees while also meeting emergency response times) are maximising opportunities to deliver non-emergency work during the summer when calls are fewer. See Ch. 2, 4 & 7 of BP & Vulnerability Strategy (SGN-GD3-SD-10).
31				We also triangulated insight from our consumer research with key	unacceptable for 15% of the Extreme Fuel Poor Vs 10% of Total Fuel Poor, and 8% of Non-Fuel Poor	SGN have responded by reducing the bill amount to £178. We will only do work necessary to maintain a safe and reliable network. We have responded to customer feedback on how much more they can afford to pay, and what we should prioritise. We have challenged ourselves to work as efficiently as possible and deliver more value to our customers, while recognising some of the unique cost pressures we face, particularly in our Southern network. See Ch. 9 & 10 of BP.
32				our stakeholder engagement	2/3 of fuel-poor customers believe a £3 bill increase is acceptable to fund investment in biomethane, vulnerable customers, welfare allowance, methane leakage reduction, remote pressure management & innovation roll-out, with 1/6 finding this unacceptable. At least 3/4 of fuel-poor customers agreed SGN should include all 6 investment areas in their BP.	We have included ambitious commitments across all customer priority areas whilst ensuring that the cost is acceptable. These are detailed across our BP and include investments around biomethane, vulnerable customers, welfare allowance, methane leakage reduction, remote pressure management, and innovation roll-out. See Ch. 2, 4, 5, 6 & 8 of BP.
33				See row 49	Whilst many customers were accepting of bill increases to maintain current standards, others were frustrated, especially by increases driven by macro-economic factors. The cost-of-living crisis means fuel-poor customers are already struggling to pay their gas bill. Even amongst	We have challenged ourselves on workload and costs to ensure that we deliver value for money (Ch.9). We have ensured that there is an appropriate balance between allowances and uncertainty mechanisms to build a clear level of transparency and cost confidence (Ch. 8). We have focused on establishing alternative approaches to accelerated depreciation to potentially reduce the

34					•	pathways. We also call for a complete policy discussion to establish a clear path of cost recovery that is sustainable in the long term for all customers.				
					increases driven by macro-economic factors & question whether SGN can fund some of the increase from profits. They desire full transparency from SGN around their spending plans, performance and profits.	In GD2 we are expecting to spend £242m more than the allowances awarded to us in the final determination for our Southern network. Our shareholders have limited the dividend that they have accepted to enable reinvestment into the company to transform our operating practices and processes. Following feedback from the ISG				
						we increased our ongoing efficiency ambition from 0.3% to 0.5% / yr See Ch. 5, 9 & 10 of BP, Finance Annex (SGN-GD3-SD-09) & Cost Assessment and Benchmarking Strategy (SGN-GD3-SD-08).				
35					largely driven by macro-economic factors, SGN reduced this to just under £180. Informed customers welcomed SGN's response, believing it demonstrated transparency and that SGN are listening to their concerns.					
36 A	II Outcomes	Innovation	See row 47	See row 49		Innovation roll-out included. Ch.6 of BP & Innovation Strategy (SGN-GD3-SD-05).				
37			See row 21	See row 21	Methane leakage reduction (see row 21)	See row 21				
38					7	See row 6				
39						See row 15				
40					,	See row 16				
41 42 43 44 45 46						See row 17				
42						See row 18				
43						See row 23				
44						See row 26				
45		ŀ				See row 29				
40 47 T	ype of				Keeping pace with new tech in service (see row 4)  In dengagement have been shared in the Insight Inventory on our dedicated	See row 4				
	ingagement									
		online survey of over 3,000 customers (Ref 266)				——————————————————————————————————————				
		STAGE 2: Several specialist stakeholder roundtables to explore views in more depth: Vulnerability (Ref 248), Safe & Warm (Ref 250), Network (Ref 252), Environmental P				Warm (Ref <u>250</u> ), Network (Ref <u>252</u> ), Environmental Performance (Ref <u>253</u> ), Future				
		of Energy (Ref <u>268</u> ). Willingness to Pay online survey with 3,000 customers (Ref <u>316</u> ) <b>STAGE 3:</b> A full day consultation event with stakeholders in Edinburgh (face-to-face) and London (hybrid) (Ref <u>317</u> ). Several specialist stakeholder surveys & roundtab								
			epth; Biomethane survey (Ref 311) and follow up event (Ref 324), Safe & Warm event (Ref 312), Third party connections survey (Ref 310). Our ongoing informed panel of 100 customers were invited							
		to deliberative research sessions held over four consecutive weeks (Ref 333) <b>STAGE 4:</b> Broad stakeholder event to test any final revisions to the plan (Ref 367). Further Acceptability Testing was conducted with our ongoing informed panel (Ref 365) and a deep-orange of the plan (Ref 365).								
		focus group (I								
				onthly engager	ments with ongoing informed customer panel to develop the plan & triangul	late insight (Ref 269, 270, 275, 321, 330, 331, 332, 347, 348)				
48 S					<b>D:</b> All stakeholder voices below were considered, any differences in views					
					· •	h speakers, rural and urban; Fuel poor customers: those who regularly struggle				
	·					gy users: 18-24 year olds who were not direct gas bill payers; Stakeholders:				
		industrial & commercial customers, energy partners, industry peers, local interests, supply chain partners, central & local government, consumer welfare groups and environmental experts.								
						e school children as they are not in a position to say what they might be willing to				
					age with them via recruitment, H100 and community events). Instead, we u beople today, then young people in the future i.e. taking a longer-term citize	used projective techniques such as citizen's hat. This involved asking customers to				
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		attention to, e	.g. experts or the	hose custome		cocess. This identifies whether there are any groups we should pay particular that the views of some vulnerable customers may be better represented by relevant pay partners via our stakeholder engagement programme.				